

BROOM COMPARISON GUIDE

Why QUALITY Matters!

HOW LONG BROOM LASTS ON AVERAGE

COST OF BROOM

MONTHS PER YEAR OF SWEEPING

COST PER HOUR TO CHANGE BROOM

CHANGE OVERTIME (HOURS PER CHANGE)

NUMBER OF BROOM CHANGES IN 10 Month Period

COST OF BROOM IN 10MONTH PERIOD

LABOR COST

TOTAL COST

7 SWEEPS IN A FLEET ANNUAL COST

SAVINGS

KEYSTONE BROOM

COMPETITOR BROOM

2 Months 6 Weeks \$500 \$400 **10 Months** 10 Months \$100/hour \$100/hour 2 Hours 2 Hours 5 \$2,500 (5 x \$500) \$2,800 (7 x \$400) \$1,000 (5 x \$200) \$1,400 (7 x \$200) \$3,500 \$4,200 \$24,500 (\$3,500 x 7) \$29,400 (\$4,200 x 7)

\$4,900 FOR A BETTER QUALITY BROOM.

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